



ASSOCIATION OF THE WALL AND CEILING INDUSTRY



AWCI
CONVENTION + INTEX → 2019

April 22-26, 2019

Gaylord National Harbor Resort & Convention Center

National Harbor, Maryland (near our nation's capital)

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Dear Colleagues,

Please join me for AWCI's Convention & INTEX Expo in National Harbor, Md., near our nation's capital. Being near Washington, D.C., what's more appropriate than a red, white and blue patriotic theme for this year's convention and expo?



The President's Welcome Reception, sponsored by ClarkDietrich and Hilti, will be held in the Gaylord National Harbor's unique Pose rooftop lounge on Wednesday evening. Thursday morning at AWCI's Awards Brunch, sponsored by USG, hear from Admiral Mike Rogers, former director of the NSA, about cyber security threats. Thursday evening wear your red, white and blue at AWCI's Celebration Night Dinner and Foundation Silent Auction sponsored by National Gypsum.

In addition to the always popular Doing It Right seminars offered on Friday, we have education sessions on Thursday and Friday mornings featuring how to get paid and protect your business, modern IT innovations, how to develop world-class communication skills, and much more.

And, we are offering more education than ever before on the INTEX Expo floor with Solutions Showcases being offered both days of the expo.

Be sure to stop by AWCI's booth #845 to enter for a chance to win a free convention registration for AWCI's Convention & INTEX Expo in 2020 in Las Vegas. And, while you are there be sure to say hello to Chris Williams, AWCI's new director of membership development and engagement and ask about AWCI's newest member benefits.

I urge you to read through the information, **reserve your hotel room and register NOW** for what promises to be a monumental convention.

A handwritten signature in black ink that reads "Jerry Smith". The signature is fluid and cursive.

Jerry Smith
AWCI President



Admiral Michael Rogers
Former Director, National
Security Agency and Former
Commander, US Cyber Command



Admiral Michael Rogers

Admiral Michael Rogers is the former director of the National Security Agency, the former chief of Central Security Service and the former commander of United States Cyber Command. He served under both Presidents Trump and Obama and oversaw the NSA and Cyber Command responses to both the Snowden leaks and Russian interference in the 2016 U.S. presidential election. He also put the NSA through its largest reorganization in 20 years and led the creation and operationalization of the nation's cyber mission force, culminating in the elevation of Cyber Command to the senior-most command level in the Department of Defense.

The Shifting Cyber Security Threat Landscape

As the second-ever commander of U.S. Cyber Command, Admiral Michael Rogers was instrumental in building up the capacity and capabilities of the agency, now a combatant force of hackers, analysts and staffers all focused on America's most-pressing cyber security challenges. Here, Rogers offers a window into the role he played in the formation of U.S. cyber policy and practice, and answers questions like these:

- How can organizations keep their systems secure in the 21st century?
- What actors should we be worried about, and how ought we to respond to a crisis?
- What are the defensive and offensive strategies groups should employ?
- How will America stay ahead of the cyber security curve?

Offering both a technical perspective and a policy perspective that looks at pertinent issues domestically and globally, Rogers argues for an allied government, industry and private sector approach to ensure American prosperity and peace.

Meet Adm. Rogers following the Awards Brunch. He will be in USG's booth #601 until 1 p.m.

Sponsored by USG



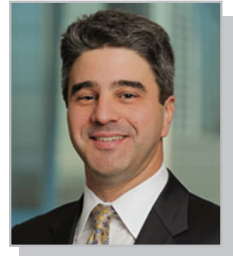


Getting Paid and Protecting Your Business

This session will provide an overview of key contract terms that affect liability and payment terms. While the vast majority of the language in a contract is devoted to outlining the allocation of liabilities and various requirements for payment, few contractors have a developed understanding of those terms or their implications because most projects proceed without a dispute occurring, and therefore the exact language of the contract is never enforced. But once a dispute has occurred, it's too late to consider the implications of these important terms for the first time. This presentation will explain what these terms mean and how they operate from a legal perspective.

- Beyond scope and contract amount.
- Key contract provisions you need to understand to protect your business.
- Getting paid.
- Claims and dispute resolution: an overview of the landscape.

Rich Capriola, Esq., is a partner with the Atlanta law firm, Winter Capriola Zenner, LLC. Capriola has extensive experience representing subcontractors and owners and in all manner of construction issues including delay claims, liens, bonds, negligent and defective construction, prompt-pay claims and related construction litigation, arbitration and mediation. He is licensed in Georgia, New York and Washington, D.C., and through association with local counsel, has represented clients across the country.



Eric B. Coleman, Esq., is a partner with the Atlanta law firm, Winter Capriola Zenner, LLC. Coleman serves as a board member for the construction section of the Atlanta Bar Association. His clients include owners, general contractors and subcontractors, both large and small. His practice focuses on resolution of construction disputes, including delay, nonpayment and defective-construction claims through mediation, arbitration and litigation.





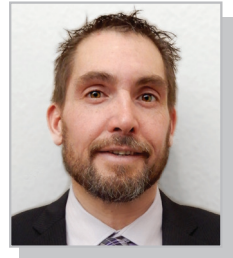
THURSDAY

PROFESSIONAL DEVELOPMENT
April 25, 7:30 a.m.–9 a.m.

Modern IT Innovations: Changing the Conversation in Construction

IT infrastructure is the foundation for implementing technologies across your organization. The increasing number of infrastructure services available had created an environment where businesses of all sizes can compete on a level playing field. Allow the Ironman of IT to prepare you with the crucial conversations for successfully integrating BIM, IoT, AR/VR reality capture, business intelligence and more emerging technologies at your company. Learn some of the innovations helping construction companies scale the growing demands of their employees, clients and projects while maintaining business agility in the changing landscape of technology.

Jeff Sample has devoted the past 19 years to transforming companies through technology by educating others on the value of a secure and thriving IT ecosystem. Sample optimizes companies throughout the construction industry by designing solutions, optimizing strategic advantages and breaking down information silos. Based in Vail, Colo., his passion for outdoor adventure led to triathlons and Ironman competitions eventually garnering him the moniker “The Ironman of IT.”



He currently serves as a member of the AGC IT steering committee, assisting the organization’s momentum toward improving the quality of construction. You can tune in to hear Sample weekly on *The ConTechCrew* podcast or catch his presentations at *The ConTech Roadshows*.



Designating an OSHA Competent Person: What You Need to Know

According to the U.S. Occupational Safety and Health Administration, a “[C]ompetent person” means one who is capable of identifying existing and predictable hazards in the surroundings or working conditions which are unsanitary, hazardous or dangerous to employees, and who has authorization to take prompt corrective measures to eliminate them” (29 CFR 1926.32(f)). However, this definition (like many others) can be subject to interpretation. Furthermore, certain OSHA standards have very specific requirements describing the duties of a competent person, while others make only a passing reference to competence.

How to make sense of it all—and make sure you’re in compliance with OSHA standards?

*The **Catamount Consulting Team** has spent a great deal of time exploring the foundations of this standard to better help construction professionals understand just what OSHA expects on the job site. Attendees are invited to join in this session to discuss the ins and outs of the competent person requirements as they relate to OSHA’s construction standards, as well as learn how to ensure compliance with OSHA standards.*



FRIDAY

PROFESSIONAL DEVELOPMENT
April 26, 8 a.m.–9:30 a.m.

Prefab and Modular: What Is Happening Currently?

Technology continues to allow traditional construction to blend with manufacturing processes. Opportunities exist for both off-site and on-site manufacturing, including non-traditional modular construction currently being vetted by both owners and specialty contractors.

Three AWCi members will share what they are doing, what is working and what challenges continue in an emerging and changing construction marketplace.

The Raymond Group will share their experiences with on-site manufacturing and how they are using technology to find efficiencies and gain production.

MKB Construction Inc. has been vetting full room modular construction that both medical and hospitality owners are currently exploring plus their lessons learned with interior prefab.

Baker Triangle is always looking for prefab opportunities and will share several non-traditional deliverables they have executed.

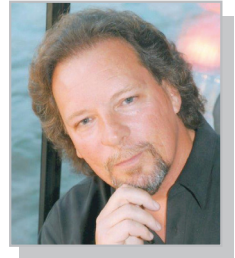


The Appetite for Information

Develop world-class communication skills by adopting a mindset that recognizes the importance of this simple understanding and proactive approach. Move into the 21st century, embrace technology and assure that your organization communicates exceptionally well, internally and externally, customer-wide and company-wide. Minimize the need for communication to the irreducible minimum. Tell them what they need to know before they need to know it! Avoid the information chase and be sure information flows naturally where it needs to.

During Doug Bellamy's 50-year career, he has been involved in the construction management of over 67,000 residences and numerous commercial projects throughout California.

In 2014 he completed a decade long succession plan, handing over the reins to his son, Jason, president of Alta Drywall, who has taken the Alta Drywall name forward into its fourth decade of service in Southern California.



Bellamy is currently a semi-retired, former president and acting as a consultant focused on leadership development at Alta as well as assisting other drywall contractors outside Alta's sphere of competition, nationwide.

He is a nationally published author, business management columnist, poet, award winning lyricist, public speaker, business management consultant and member of the Construction Writers Association. Since 2010 Bellamy has written feature articles as well as the monthly "Management Desk" column for AWCI's Construction Dimensions.



FRIDAY

ELECTIVE EDUCATION
April 26, 7:30 a.m.–5 p.m.

Elective Education (additional registration fees apply)

Friday, April 26
7:30 a.m.–5 p.m.

Course break from 10 a.m. to 1 p.m. for lunch and visiting trade show floor.

Advance your knowledge! AWCI is offering attendees an opportunity to increase your knowledge by attending one of our industry-leading Doing It Right seminars on April 26. These seminars (stucco and a combined gypsum/exterior envelope) were developed for owners and upper and middle management – project managers, foremen and estimators.

Each seminar provides seven hours of education and will be held from 7:30 a.m. to 5 p.m. on Friday, April 26. There will be a break from 10 a.m. to 1 p.m. so participants can visit the trade show floor and have lunch.

Your registration for a Doing It Right seminar includes a complimentary trade show pass to INTEX Expo on April 25 and 26, 2019.

Register by March 20, 2019, to receive the early bird rate of \$315 for AWCI members and \$405 for non-members. Registration fees after March 20, 2019, are \$415 for AWCI members and \$505 for non-member.

Gypsum– and Exterior Envelope–Doing It Right® Combo

Two high-demand topics with a twist. AWCI is condensing two Doing It Right seminars (gypsum and exterior envelope) into one for this one-time presentation. Meeting the demands brought on by more stringent regulations that focus on new performance requirements has made achieving a successful project in our industry even more challenging. Understanding the fundamental basics of these codes and the building science behind them is essential. This two-part course will provide the information to make the contractor more knowledgeable in this ever-changing environment.

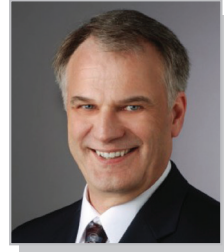
The first part of the seminar will focus on the installation of gypsum board systems. Course content is based on industry standards and best practices for installation. Topics covered include codes and standards, design issues, types of gypsum systems, red flags and solutions, finish systems and project management/quality control.

The second part of the seminar will clarify the subtle but significant differences between the IECC and ASHRAE 90.1 and how that relates to LEED® initiatives. Moisture migration and heat transfer are the fundamental elements that drive the codes and standards, and they can be confusing too. Codes, standards and building science link to high performance wall



systems, which are substantially more sophisticated than what was designed and built just a few years ago. Sophisticated high performing wall systems rely heavily on proper detailing and installation. This course starts with codes and standards, discusses the underlying building sciences, and ends with information for the job site with a goal to make a project successful.

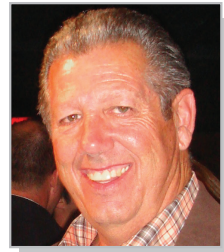
Robert Grupe, AWCI's director of technical services, spent more than 38 years with United States Gypsum Company where he held various technical and management positions. Activities included product and system design and technical consultation to the AEC community. He currently is a consultant to the construction community where he has worked on several large scale international construction projects. He has authored numerous articles and given presentations on fire, sound and environmental issues as they relate to wall and ceiling assemblies.



Stucco—Doing It Right®

This seminar is based on ASTM C926 and C1063 and covers the application of portland cement-based plaster applied to metal and solid bases. Developed under the guidance of an expert oversight group made up of contractors and manufacturers, some of the topics covered include codes and standards, substrates, design considerations, materials, weather concerns and limitations of material/stress control/cracking.

In 2002, after 40 years of successful experience as a plaster and drywall subcontractor, **Mike Boyd** formed Boyd Consulting Group. His company serves architects, building owners, developers, property managers, general contractors, exterior wall subcontractors, attorneys, insurance companies, real estate agents and homeowners. He is a Certified EIFS Inspector as certified by AWCI, the Exterior Design Institute and the Moisture Warranty Corporation.





Solutions Showcases in the Exhibit Hall

Think of it as TED talks for the drywall and ceiling industry. Thirty-minute presentations will give you pointers and solutions you can take home and use immediately. The following solutions will be presented:



Thursday, April 25

12:30 p.m. to 1 p.m.

You Down with PM-B? Yeah, You Know Me!

PM board, apps with butterscotch Schnapps. Let's get real about what's real in the field.

Presented by Plexxis Software



1:15 pm to 1:45 p.m.

Digital Tools and How They Have Evolved

A quick look at BIM and augmented reality and how contractors are leveraging these tools on today's projects.

Presented by ClarkDietrich



2 p.m. to 2:30 p.m.

Rebooting Construction

Construction boom is at historic highs and backlogs have never been deeper. As construction moves into the modern age, learn how technologies are changing the way we bid.

Presented by On Center Software by ConstructConnect



2:45 p.m. to 3:15 p.m.

Manpower Planning & Forecasting

Techniques and methods to better manage your workers and your workload

Presented by LaborChart





3:30 p.m. to 4 p.m.

Mixed Reality in Real Construction: A Live Demo with Hololens

This live demo features Hololens apps developed by Baker Triangle that explore and realize potential applications in the construction industry. The demonstration will explore the many capabilities ranging from visualization and design to aiding in fabrication and quality control.

Presented by BakerTriangle Prefab



Friday, April 26

11:15 a.m. to 11:45 a.m.

Mixed Reality in Real Construction: A Live Demo with Hololens

This live demo features Hololens apps developed by Baker Triangle that explore and realize potential applications in the construction industry. The demonstration will explore the many capabilities ranging from visualization and design to aiding in fabrication and quality control.

Presented by BakerTriangle Prefab





Show Your Support for the Foundation

Two opportunities to win!

Raffle winners will be selected during AWCI's Celebration Night Dinner on Thursday, April 25. You do not need to be present to win. The winning tickets are valid only for the items being raffled and is not redeemable for cash.

All raffle tickets ordered in advance can be picked up at registration. Tickets will be available for purchase on-site at the registration desk and during AWCI's Celebration Night dinner. Contact Annemarie Selvitelli at (703) 538.1608 or selvitelli@awci.org.

Foundation \$5,000 Raffle

The Foundation of the Wall and Ceiling Industry is raffling off a cash prize of \$5,000 to the winning ticket holder. Buy a chance to win money for yourself as well and the Foundation. Raffle tickets are \$100 each or five for \$400, and can be purchased in advance with your convention registration or on-site at the convention.

Sponsored by



AWCI CARES Jewelry Raffle

Sponsored by



RICHTER SYSTEM®



Dance with Diamonds

While the music is playing, these diamonds catch the light and make it dance!

A custom design, diamonds highlight the curves of this stunning pendant. It is an 18 karat gold double frame dangling diamond pendant containing two natural round diamonds (0.20 carats) accented by 210 natural round diamond melee (1.25 carats).



The necklace has a breathtaking 20-inch chain with 20 natural bezel set diamonds in 18-karat gold. Carat total weight is 0.69.

The pendant pairs with intricately elegant diamond stud, halo-style earrings (1.59 carats) set in 14-karat gold and framed by 32 round diamond melees (0.22 carats).

These exquisite pieces are custom designed by GeVandov Design Studio, Dallas.

The necklace and earrings come with a jewelry appraisal. The retail value of these spectacular pieces of jewelry is \$22,450.

It only takes one ticket to win!



AWCI CARES is a program managed by the Foundation to provide financial support to members of our association in times of financial crisis. Tickets are \$25 each or six for \$125.

Silent Auction

Participate in the Foundation of the Wall and Ceiling Industry's annual silent auction with proceeds going to the Foundation's education and research programs. Auction items in the past have included dazzling jewelry and ladies accessories, sporting equipment, vacation packages, high-end tools and equipment, and electronics. The silent auction will coincide with the cocktail hour during AWCI's Celebration Night Dinner on Thursday, April 25. Bid items will be on display and will be sold prior to the start of dinner.



To donate an item to the silent auction, contact Annemarie Selvitelli at (703) 538.1608 or selvitelli@awci.org.

continued



The Foundation of the Wall and Ceiling Industry was formed in 1977. As an IRS designated 501(c)3 corporation, the Foundation pursues educational and research activities benefiting the industry and public at-large.



How the Foundation Uses Your Donations

The Foundation of the Wall and Ceiling Industry fuels and champions new, innovative and critical topics for our industry, our profession and our future.

The Foundation is committed to education and shaping tomorrow's construction leaders through relevant industry research papers. Eighteen research papers are available for download at www.awci.org/foundation/research.

The Foundation's mission is to be an active, unbiased source of information and education to support the wall and ceiling industry.

Throughout the year, the Foundation organizes several fundraising activities. The events include an annual drive promoting a new white paper, golf tournament, AWCI CARES game day, 50-50 raffle, silent auction, \$5,000 raffle and AWCI CARES jewelry raffle.



AWCI CARES really does care about its members and wants to help those in need. AWCI CARES—"CARES" stands for **Caring Action Relief in Emergency Situations**—is a program funded and managed by the Foundation of the Wall and Ceiling Industry. The program's funds are available to the employees and families of AWCI member companies who have experienced a major illness, accident or hardship beyond their insurance and financial capabilities.



The AWCI CARES application form is available online at www.awci.org/foundation/awci-cares/.

AWCI CARES awarded more than \$276,063 in grants to AWCI families in need.

REGISTRATION INFORMATION



Hours of Registration

(Registration will be located at the bottom of the escalator on the Convention Center Level, Level 1.)

Tuesday, April 23	2 p.m.–6 p.m.
Wednesday, April 24	8 a.m.–6:30 p.m.
Thursday, April 25	7:30 a.m.–5 p.m.
Friday, April 26	7:15 a.m.–12:30 p.m.

Registration Options

You can register online at www.awci.org/convention or return pages 19, 20 and 21 with a check or credit card information to AWCI's Convention & INTEX Expo, 11208 Waples Mill Road, Suite 112, Fairfax, VA 22030; phone: (703) 449.6418. If you pay by credit card, you may fax your registration to (703) 574.8332. DO NOT mail a duplicate copy if you fax. We will email, fax or mail you a confirmation of your registration. If you are bringing additional registrants, ordering additional tickets for meal functions or events or registering others in your company, please photocopy and complete a separate registration form for each individual. Do not register more than one person (except spouse/guest) per form.

Under 35 Discount

AWCI is encouraging younger members of the industry to attend the convention with a targeted discount. We are offering a 25 percent discount off the full convention registration for anyone younger than 35 to attend. To receive this discount complete the information on the registration form (pages 19-21) or register online at www.awci.org/convention and indicate if you are younger than age 35 to receive the discount. **Proof of age will be required at on-site registration when you pick up your badge.**

Cancellation Policy

If you must cancel, your registration fees will be refunded in full less a \$100 processing fee if we receive your cancellation in writing by March 20, 2019. Trade show passes will be refunded prior to March 20, 2019, in full. No refunds will be issued after March 20, 2019, or for no-shows. Tickets for convention events, Foundation events and tours and activities are not refundable.

continued



Suitcasing Policy

Please note that while all meeting attendees are invited to the exhibition, any attendee who is observed to be soliciting business in the aisles or other public spaces, in another company's booth, or in violation of any portion of AWCI's INTEX Expo rules will be asked to leave immediately. Additional penalties may be applied. Please report any violations you may observe to show management.

Photography Policy

By registering, you agree to allow AWCI/CISCA/INTEX to use your name, photograph, image and/or likeness taken during the convention and expo in any AWCI/CISCA/INTEX marketing materials made public via print or electronic publications or website. You understand that your likeness may be used in publications after your participation or membership in AWCI/CISCA/INTEX.

Privacy Policy

By registering to attend you agree to share your attendee data (name, company name, address and phone number) with other attendees and exhibitors. Your attendee data will be shared in the attendee directory and mobile app. If you agree, then check the I AGREE box on the registration form on pages 20-21.

If you do not want to have your attendee data shared in the attendee directory and mobile app, then check the I DO NOT AGREE box on the registration form on pages 20-21.

Badge Pickup

New this year is a self serve badge kiosk where you can print your own badge. Bring your email confirmation to scan the bar code.

Questions?

Call AWCI Registration at (703) 449.6418 or
email awciregistration@spargoinc.com.



Please answer the following questions:

What is your business?

(Please check all that apply.)

- Contractor
 - Manufacturer
 - Supplier/Distributor
 - Architect/Specifier
 - General Contractor
 - Independent Manufacturer's Rep
 - Service Associate
 - Other (Please specify)
If other chosen, text required.
-

What is your primary business?

(Please check all that apply.)

- Access Floors
 - Ceilings/Acoustics
 - Drywall
 - EIFS
 - Fireproofing
 - GRG
 - Insulation
 - Lath/Metal Framing
 - Plaster
 - Spray Textures/Paint
 - Stucco
 - Windows/Doors/Trim
 - Other (Please specify)
If other chosen, text required.
-

What is your title/function?

(Please check one.)

- Owner/Partner
 - President
 - Vice President
 - General Manager
 - Superintendent/Foreman
 - Project Manager
 - Estimator
 - Field Personnel
 - Sales
 - Marketing
 - Other (Please specify)
-

What is your firm's annual dollar volume?

Only Aggregated Data is Reported

(Please check one.)

- Under \$1 million
- \$1 million - \$5 million
- \$5 million - \$10 million
- \$10 million - \$20 million
- \$20 million - \$50 million
- \$50 million - \$100 million
- Over \$100 million

How did you hear about the INTEX Expo?

(Please check all that apply.)

- AWCI's Construction Dimensions
 - AWCI Website
 - Cisca Website
 - Direct Mail
 - E-mail
 - INTEX Expo Website
 - Referral
 - Other (Please specify)
If other chosen, text required.
-

How many INTEX Expos have you attended in the past 10 years?

- First Time
- 2-3
- 4-5
- 6-10

AWCI Registration Form



Attendee Information Please photocopy this form for each additional registrant, or register online at www.awci.org/events/awci-convention/register.

Name _____ formal first _____ last _____ badge first name _____

Company _____

Address _____

City/State/Province _____ ZIP _____

Phone _____ Fax _____

Email Address _____ Cell (required for emergencies only) _____

Spouse/Guest (list only if paying to register) _____ (An additional company employee is not considered a spouse/guest.)

Spouse/Guest Badge Name _____ Spouse/Guest Email Address _____

Fees & Payment (payable in U.S. Dollars)

Your Best Value: Full and Spouse/Guest Registrations (includes entrance into all convention events, education sessions and INTEx Expo)

	Early Bird On or Before 3/20/19	Regular After 3/20/19	Amount
--	---------------------------------	-----------------------	--------

AWCI Member			
Full Convention 1st person (FULL)	\$.820	\$1,055	_____
Full Convention 2nd or more same firm (FULL)	\$.655	\$.835	_____
Any promo codes? _____			
Under Age 35 (FULL)	\$.615 (25% discount)	\$.791.25 (25% discount)	_____
Proof of age will be required at onsite registration when you pick up your badge.			
Spouse/Guest (SG01)	\$.230	\$.250	_____

Non-Member Rate - Full Convention (FULL)\$1,635\$2,100

Convention Events (INCLUDED in Full and Spouse/Guest registration)

AWCI President's Welcome Reception (PR) 4/24 How many? .. \$125 per person
AWCI Opening Session and Awards Brunch (OB) 4/25 How many? .. \$125 per person
AWCI Celebration Night (DC) 4/25 How many? .. \$200 per person
Education Sessions 4/25 and 4/26 How many? .. \$350 per person

INTEX Expo Trade Show Pass Only (INCLUDED in Full and Spouse/Guest registration)

Thursday, 4/25 (TSTHU) \$60 Friday, 4/26 (TSFRI) \$60 Both Days, 4/25 & 4/26 (TS) \$105

Early Bird On or Before 3/20/19 Regular After 3/20/19

Elective Education 4/26 (✓ which seminar attending)

Gypsum- and Exterior Envelope-Doing It Right® Stucco-Doing It Right®
AWCI Member (SEMI) \$315 \$415
Non-Member (SEMI) \$405 \$505

Tours

Old Town Alexandria Food Tour (TOUR1) How many? \$160 per person Total

SFIA General Session (SFIA) 4/24 How many? \$0

Foundation Tickets

\$5,000 Raffle Tickets (A1) How many? \$100 each Total
\$5,000 Raffle Tickets Multiples (A5) How many sets of five? 5 for \$400 Total
Jewelry Raffle Tickets (J1) How many? \$25 each Total
Jewelry Raffle Tickets Multiples (J5) How many sets of six? 6 for \$125 Total

Any special assistance needed or dietary restrictions? (Please describe)

.....

Method of Payment

Check Visa MasterCard American Express

Card No. Exp. Date Security Code

Name on Card Signature

I have read and understand the **INTEX Expo Suitcasing Policy** (see page 18).

I have read and understand the **Photography Agreement** (see page 18).

I **AGREE** by registering to attend to share my attendee data (name, company name, address and phone number) with other attendees and exhibitors.

My attendee data will be shared in the attendee directory and mobile app. (See page 18).

I **DO NOT AGREE** to share my attendee data (name, company name, address and phone number) with other attendees and exhibitors. My attendee

data WILL NOT be shared in the attendee directory and mobile app. (See page 18).



CONVENTION EVENTS

AWCI Spouse/Guest Reception

Tuesday, April 23
Noon to 2 p.m.

Enjoy a cool beverage and mouth-watering appetizers while catching up with old friends and making new ones at this complimentary welcome reception hosted by AWCI's first lady, Kim Smith. Enter the raffle for a chance to win a fabulous door prize. *Dress is casual.*



Spouse/Guest Optional Tour

Old Town Alexandria Food Tour

Wednesday, April 24
10:30 a.m. to 3:30 p.m.
\$160 per person

Situated conveniently less than six miles from downtown Washington, D.C. and just across the river from the Gaylord National Harbor, Old Town Alexandria was the district's original Southwest neighborhood. Annexed in the mid-1800s, the city has a feel that truly brings together Virginia and Washington, D.C. Alexandria was the home of both George Washington and Robert E. Lee, pre-dating Washington, D.C., as a former British colony.



You will depart by water taxi from the National Harbor dock for your roundtrip to Old Town Alexandria. On a guided tour you will visit the Torpedo Factory and Waterfront, Carlyle House and Gardens, Williams Ramsey House, Christ Church and the John Douglas Brown Home.

Enjoy a progressive lunch at these restaurants:

Landini Brothers boasts authentic Northern Italian cuisine featuring flavors of Tuscany in a warm, inviting atmosphere. This award-winning restaurant has been in the city for over two decades and continues to provide the finest service and best quality and authentic ingredients.



CONVENTION EVENTS



Columbia Firehouse serves comfortable, convivial and unpretentious fare. Housed in an old firehouse that dates back to 1883, its façade has remained true to that era.

Lavender Moon Cupcakery is Alexandria's first organic cupcake shop, locally owned by a career chef and certified sommelier, with fanciful flavors baked only in small batches. All cupcakes are baked from scratch every morning, using only the highest quality ingredients available, many from local growers and farmer's markets. Flavors vary by day with combinations like Mexican chocolate pudding, blood orange dreamsicle and vanilla bean with lemon curd.



AWCI's President's Welcome Reception

Wednesday, April 24

6:30 p.m. to 7:30 p.m.

Pose Rooftop Lounge at the Gaylord National Harbor

Hosted by AWCI President Jerry Smith and first lady Kim Smith, this is your opportunity to network with colleagues and catch up with old friends. Heavy hors d'oeuvres and cocktails will be served.

Attire: Sports jacket is appropriate.

Be sure to pick up your badge and bring it to the event before registration closes on April 24 at 6 p.m. Badges will be scanned for entrance to the event.

*Sponsored by
ClarkDietrich and Hilti*





AWCI's Opening Session and Awards Presentation Brunch

Thursday, April 25

9:30 a.m.–12:15 p.m.

AWCI Awards Brunch speaker Admiral Mike Rogers, former director of the National Security Agency, will discuss the shifting cyber security threat landscape and what organizations can do to keep their systems secure.

Come and see who the big winners are this year! The program includes the opening address presented by AWCI President Jerry Smith, and presentations of AWCI's awards.

If you are registered as a full attendee, be sure to pick up your badge and bring it to the event. If you are a trade show-only attendee or exhibitor, pre-register or purchase a ticket for this event prior to 9 a.m. at INTEX Expo registration. Badges will be scanned for entrance to the event.

Meet Adm. Rogers following the Awards Brunch in USG booth #601 until 1 p.m.

Attire: Business casual

Sponsored by USG



Admiral Michael Rogers





AWCI's Celebration Night Dinner and Foundation Silent Auction

A Patriotic Red, White and Blue Evening

Thursday, April 25

6:30 p.m.–11 p.m.

Wear red, white and blue to flaunt your patriotism. Popular local DJ (and AWCI's own) Craig Wood will emcee and spin the dance tunes.



If you are registered as a full attendee, be sure to pick up your badge and bring it to the event. If you are a trade show-only attendee or exhibitor, pre-register or purchase a ticket for this event prior to 5 p.m. at INTEX Expo registration. Badges will be scanned for entrance to the event.

Attire: Business casual attire or red, white and blue apparel is appropriate.

Sponsored by National Gypsum



Contact Annemarie Selvitelli at (703) 538.1608 or selvitelli@awci.org to make a donation to the silent auction.



Vinyasa Yoga Class

Friday, April 26
9 a.m.–10 a.m.

Back by popular demand, AWCI will offer a Vinyasa Yoga class for beginners and advanced levels. Vinyasa Yoga is a flowing, dynamic sequence of poses that is one of the most popular styles of yoga in the United States. Come to the class to enjoy the benefits of yoga. You will leave feeling more energized and more relaxed as you start out your day. Bring your yoga mat. No mat? Bring a towel to put on the carpeted floor.



Steven Etkin, RYT-200, is a registered yoga instructor with the Yoga Alliance®. He has been practicing yoga for more than four years and enjoys getting others to experience the benefits of yoga, especially for those looking for non-impact exercises to improve flexibility, strength and balance. In his day job, Etkin is executive vice president and CEO of the Association of the Wall and Ceiling Industry and the Foundation of the Wall and Ceiling Industry, where he has spent the last 23 years helping to grow both associations and make the industry a better place for members to operate a successful business.

SCHEDULE



(As of 12-5-18 – Subject to change)

Monday, April 22

1 p.m.–6 p.m. Executive Committee Meeting*

Tuesday, April 23

8:30 a.m.–10 a.m. Labor Relations Forum-signatory contractors*

9 a.m.–9:30 a.m. Education Committee

9 a.m.–10 a.m. EIFS Curriculum and Examination Committee

9:30 a.m.–10 a.m. Convention Committee

10 a.m.–2:30 p.m. Construction Technology Council and
Committee Meetings
Council Overview
Steel Framing Committee
Gypsum Board Committee
Plaster & Lath Committee
Tech Update - NFPA 285
EIFS Committee
Exterior Envelope Committee
CM Technology Committee
Specialty Products Committee
Council Wrap-up

10 a.m.–10:30 a.m. Hospitality Committee

10 a.m.–10:30 a.m. Social Media Advisory Committee

Noon–2 p.m. Spouse/Guest Reception

2 p.m.–6 p.m. INTEX Expo Registration Open

2:30 p.m.–3:30 p.m. AWCI CARES Executive Committee*

3 p.m.–6 p.m. Union Contractors Council

3:30 p.m.–4 p.m. AWCI CARES Corps

4 p.m.–5:30 p.m. Safety Directors Forum

4 p.m.–6 p.m. SFIA Manufacturers Council*

5 p.m.–6 p.m. Continuing Study Committee

7 p.m. AWCI Dinner for Past Presidents*

* Assigned Members or Invitation Only



SCHEDULE

Wednesday, April 24

8 a.m.–6:30 p.m.	INTEX Expo Registration Open
8 a.m.–10 a.m.	Supplier & Manufacturer Members Committee
8 a.m.–10 a.m.	Union Craft Committee Meetings
8 a.m.–9 a.m.	AWCI-FCA Finishers' Craft Committee –signatory contractors only
9 a.m.–10 a.m.	Plasterers' Craft Committee –signatory contractors only
8:30 a.m.–10:30 a.m.	SFIA Board of Directors' Meeting*
10:15 a.m.–1 p.m.	AWCI Chapter Executives Forum*
10:15 a.m.–1:15 p.m.	Prefabrication Business Forum*
10:45 a.m.–3:30 p.m.	Spouse/Guest Tour (See page 22)
1 p.m.–1:30 p.m.	SFIA Annual Meeting
1 p.m.–2 p.m.	Foundation Board of Directors Meeting*
1:30 p.m.–2:30 p.m.	SFIA General Session
2:30 p.m.–5 p.m.	AWCI Board of Directors Meeting
3 p.m.–5 p.m.	SFIA Technical Committee
6:30 p.m.–7:30 p.m.	AWCI's President's Welcome Reception <i>Sponsored by ClarkDietrich and Hilti, Inc.</i> <i>Sports jacket is appropriate</i>

* Assigned Members or Invitation Only

SCHEDULE



Thursday, April 25

- 7:30 a.m.–5 p.m. INTEX Expo Registration Open
- 7:30 a.m.–9 a.m. **Education Sessions** (See pages 4 to 7)
Coffee Break sponsored by Flex-Ability Concepts
- Getting Paid and Protecting Your Business**
- Modern IT Innovations:
Changing the Conversation in Construction**
- Designating an OSHA Competent Person:
What You Need to Know**
- 9:30 a.m.–12:15 p.m. **AWCI Opening Session and Awards
Presentation Brunch**
Sponsored by USG
Business casual attire is appropriate.
- 12:30 p.m.–5 p.m. **Grand Opening of INTEX Expo Exhibit Hall**
- Solutions Showcases in Booth #730**
(See pages 12 to 13)
- 12:30 p.m. to 1 p.m.
You Down with PM-B? Yeah, You Know Me!
Presented by Plexxis Software
- 1:15 p.m. to 1:45 p.m.
Digital Tools and How They Have Evolved
Presented by ClarkDietrich
- 2 p.m. to 2:30 p.m.
Rebooting Construction
Presented by On Center Software by Construct Connect
- 2:45 p.m. to 3:15 p.m.
Manpower Planning & Forecasting
Presented by LaborChart
- 3:30 p.m. to 4 p.m.
**Mixed Reality in Real Construction:
A Live Demo with Hololens**
Presented by BakerTriangle Prefab
- 6:30 p.m.–11 p.m. **AWCI's Celebration Night Dinner & Silent Auction**
Sponsored by National Gypsum
Business casual or red, white and blue attire is appropriate.

* Assigned Members or Invitation Only



SCHEDULE

Friday, April 26

7:15 a.m.–12:30 p.m.	INTEX Expo Registration Open
7:30 a.m.–8 a.m.	AWCI Annual Meeting
7:30 a.m.–10 a.m.	Gypsum– and Exterior Envelope–Doing It Right® Combo Seminar - Part 1 of 2
	Stucco–Doing It Right® Seminar - Part 1 of 2 (See pages 10 to 11)
8 a.m.–9:30 a.m.	Education Sessions (See pages 8 to 11) <i>Coffee Break sponsored by L&W Supply</i>
	The Appetite for Information
	Prefab and Modular: What Is Happening Currently?
9 a.m.–10 a.m.	Vinyasa Yoga Class
10 a.m.–1 p.m.	INTEX Expo Open
	Solutions Showcases in Booth #730 (See page 13)
	11:15 a.m. to 11:45 a.m. Mixed Reality in Real Construction: A Live Demo with HoloLens <i>Presented by BakerTriangle Prefab</i>
1 p.m.–5 p.m.	Business Forums 1, 2, 3, 4, 5, 6, 7 & 8*
1 p.m.–5 p.m.	Gypsum– and Exterior Envelope–Doing It Right® Combo Seminar - Part 2 of 2
	Stucco–Doing It Right® Seminar - Part 2 of 2

* Assigned Members or Invitation Only



Exhibitors offer new technologies, products and tools to enhance your productivity and strategies to give you the competitive edge in your market.

Exhibitors *(As of 12-5-18)*

Advance Equipment	Framecad America	OPCMIA
Aegis Metal Framing	Franklin International	PABCO Gypsum
Aerosmith Fastening Systems	Georgia-Pacific Gypsum	PAC International
Allied Building Products	Glasteel	Palfinger USA, LLC
Alpine TrusSteel	Grabber Construction Products	Panel Rey
American Gypsum	Graco, Inc.	Panolam Industries
AMICO	Greenmaker Industries	Phillips Manufacturing Company
Armstrong Building Products	Gypsum Management and Supply	Pinnacle LGS DMCC
Association of the Wall and Ceiling Industry/AWCI Media	Hess Pumice Products, Inc.	Plastic Components, Inc.
BASWA Acoustic North America	HIAB USA Inc.	Plexxis Software
Brighton Best International	Hilti, Inc.	Power Adhesives
CanAm Tool Corp.	INTERCORP	Pyrok, Inc
Castle Access Panels & Forms Inc	International Fasteners, Inc.	Regupol Acoustics
Ceilings & Interior Systems Construction Association	JAACO Corporation	Rockfon
CEMCO	Jiangsu Jiuding New Material Co., Ltd.	RockSteady
CertainTeed Corporation	Johns Manville	ROCKWOOL
ClarkDietrich	Kahua	Shandong Tianrui Fiberglass Composites Co., Ltd.
CO.ME Tools	Keene Building Products	Simpson Strong-Tie
Columbia Taping Tools	Kinetics Noise Control	Sky Acoustics
Coner Abrasive Mfg. Co., Ltd.	L&W Supply	Sound Seal
Continental Building Products	L.D. Peters & Sons, Inc.	Specified Technologies Inc.
Crane Composites	LaborChart	Spectra Precision - Trimble
Custom Truck One Source	Magnum Tool Corp., Inc.	Stanley Black and Decker
Dorr Houzzer	MarinoWARE	Star Sales & Distributing Corp.
Dryvit Systems, Inc.	Marlite	Sto Corp.
Dura-Stilt Co. LP	Master Wall, Inc.	Super Stud Building Products
EDMA SAS	MBA Metal Framing	TapeTech Tool Co.
The Estimating Edge	Metaltech Omega Inc.	Telling Industries LLC
eSUB Inc.	Murco Wall Products	Trim-Tex, Inc.
Excel Engineering	Nathan Kimmel Co., LLC	USG
E-Z Taping System	National Gypsum	Walpanel LLC
Flex-Ability Concepts	Nitroset, LLC	Wolcott Group
	Nudo Products Inc.	XtremeInterior
	Nu-Wave Manufacturing, LLC	Zhe Jiang Din Mei Intelligent Decoration Co., Ltd (CADBM)
	On Center Software by ConstructConnect	



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Special thanks are extended to the following AWCI convention sponsors

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Silver Level





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Bronze Level





SFIA 2019 Annual and Membership Meetings

Tuesday, April 23

4 p.m.–6 p.m. **Manufacturer's Council***

Forum for Contractor/Manufacturer and Manufacturer Members of the SFIA to hear information ideas about trends that are shaping the markets for cold-formed steel framing, and share ideas for best practices for manufacturing of code-compliant products.

Wednesday, April 24

8:30 a.m. – Noon **SFIA Board of Directors Meeting***

1 p.m.–1:30 p.m. **SFIA Annual Meeting**

Leadership of the SFIA will provide members with a State of the Industry and a review of how the SFIA is fulfilling its mission to promote the use of cold-formed steel framing, advocate the development and acceptance of favorable code provisions and recognition of sustainable steel, educate members with reliable data and other critical information that is essential to effective business planning, and create a positive environment for innovation.

1:30 p.m.–2:30 p.m. **SFIA General Session**

The General Session features market experts who share their insights and expectations for the steel and construction industries in the coming year, with information to help members with business planning, supply chain and inventory management, and in focusing their sales and marketing efforts.

3 p.m.–4:30 p.m. **Technical Committee***

Updates and planning for industry action on codes, standards and research regarding cold-formed steel framing.

**SFIA members only*



WELCOME TO NATIONAL HARBOR

AWCI Convention Mobile App

Sponsored by



Go Green!

Handouts from AWCI's Convention are posted to AWCI's Convention website and placed on the convention mobile app about a week before the convention. Attendees are encouraged to download and print the presentations ahead of time since handouts will not be distributed on site.

Dress

Business casual attire is appropriate for most functions. Red, white and blue attire is encouraged for the Celebration Night Dinner.

Welcome to National Harbor

National Harbor boasts 350 premium acres along the shimmering Potomac River, more than 160 enticing shops, 40 delicious restaurants and eight spectacular hotels with views of downtown D.C. and Old Town Alexandria, Va. And it's all just a 15-minute drive or water taxi ride from the heart of the nation's capital.



There is more to do in National Harbor and the Washington, D.C., area than can be done in one visit. For information on everything to do in National Harbor, go to www.VisitNationalHarbor.com. For sightseeing information for Washington, D.C., visit www.washington.org.

Accommodations

The official headquarters hotel and exclusive location for AWCI's Convention & INTEX Expo is the **Gaylord National Harbor Resort & Convention Center**, 201 Waterfront St., National Harbor, Md. AWCI and INTEX Expo attendees are extended special a single or double occupancy group rate of \$242 plus 18 percent tax per night. Please note: AWCI group rates *include* the hotel resort fee.



WELCOME TO NATIONAL HARBOR



The included resort fee provides several amenities that include National Harbor bus transportation to a number of locations throughout National Harbor, *including* the MGM National Harbor Hotel & Casino, a daily credit for dry cleaning in the amount of \$10, limited local and domestic long-distance telephone calls, high-speed internet access, daily newspaper available at Key Provisions, two bottles of Aquafina water per room per day, Fitness Center and pool complimentary access, and a coupon book with a valued savings of over \$100.



Wednesday, March 27, is the cut-off date for room reservations, or earlier if the block of rooms sells out sooner. Reserve your room early online at [AWCI.org/events/AWCI-convention/hotel-travel](https://www.awci.org/events/AWCI-convention/hotel-travel). For questions regarding your reservation, call (877) 382.7299. Mention the **AWCI Convention and INTEX Expo 19** for group rates and information. When making your hotel reservation online, the room type will be shown as a Deluxe Guest Room. **In the reservation under “Special Request” indicate your king bed or double queen bed preference.**

Please ensure cancellations are made **at least 72 hours prior** to your scheduled arrival date in order to not be charged one night’s room and tax. If you depart earlier than your booked departure date, the hotel will charge a one night room and tax penalty. All guaranteed reservations that fail to arrive on the scheduled arrival date will be considered no-shows, and a charge of one night’s room will be posted to the credit card on file.

Beware any outside calls, emails or faxes you may receive for “discounted” rates for National Harbor or area hotels. AWCI does not use a housing company for room reservations. These calls are often scams that could result in your credit card information being compromised and no hotel room reserved.

WELCOME TO NATIONAL HARBOR



Residence Inn by Marriott

National Harbor also has AWCI

hotel rooms available. The Residence Inn is located directly across the street from the Gaylord National Harbor and the rates are the same, \$242 per night single or double plus 18 percent tax.

The advantage to booking your room at the Residence Inn is that all rooms are mini suites with a refrigerator and kitchenette.

The group rate includes free high-speed internet, complimentary breakfast and free Fitness Center.

Wednesday, March 27, is the cut-off date for room reservations, or earlier if the block of rooms sells out sooner. Reserve your room early online at AWCI.org/events/AWCI-convention/hotel-travel. For questions regarding your reservation, call **(800) 331.3131**. Mention **AWCI Room Block** for group rates and information.

Please ensure cancellations are made **at least 72 hours prior** to your scheduled arrival date in order to not be charged one night's room and tax. If you depart earlier than your booked departure date, the hotel will charge a one night room and tax penalty. All guaranteed reservations that fail to arrive on the scheduled arrival date will be considered no-shows, and a charge of one night's room will be posted to the credit card on file.

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Getting There and Ground Transportation

These are the three closest airports to National Harbor:

Reagan National Airport (DCA)	8 miles	Uber X: \$25 Taxi: \$40
Washington Dulles International Airport (IAD)	35 miles	Uber X: \$65 Taxi: \$105
Baltimore Washington International Airport (BWI)	38 miles	Uber: X \$65 Taxi: \$105

Parking rates at Gaylord National Harbor are currently \$14 hourly, \$30 daily. Valet parking is \$49 per day. These rates are for both daily visitors and overnight guests.

Transportation within National Harbor

The National Harbor Circulator bus, National Harbor's newest mode of transportation, circulates between the area's hot spots, seven days a week, 365 days a year.

Hours of Operation

- Sunday–Thursday: 11 a.m.—10 p.m.
- Friday & Saturday: 11 a.m.—1 a.m.

Stops

- Downtown National Harbor (St. George Boulevard & Waterfront Street bus shelters)
- Gaylord National
- Tanger Outlets (by the merchant wall on Oxon Hill Road)
- MGM National Harbor (on Monument Drive)

Cost

An all-day pass is \$5. Cash, credit card and pre-purchased vouchers accepted. **If you are an overnight guest at Gaylord National Harbor, the shuttle bus is free.**

Call (703) 478.0911 for details and the latest schedule.



Association of the Wall and Ceiling Industry
513 W. Broad Street, Suite 210, Falls Church, VA 22046-3257



REGISTER NOW!

**Your registration information for AWCI's
Convention & INTEX Expo 2019 is enclosed.**